

Moving to a new location?

Reconfiguring existing space?

Requiring repair and alteration services?

Modernizing your workplace?

Seeking expert advice on furniture design or layout?

Managing interior renovations and furniture installations?

We will work in partnership with our Customers to meet their requirements all the time!





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Comprehensive Furniture Management Services (CFMS)

FSC Group 71, Part II, Section K
NAICS Code 541611

SIN 712-4 – Design / Layout

Gresham, Smith and Partners
Jack Weber, Principal, Federal Contracts Administrator
511 Union Street, 1400 Nashville City Center, Nashville, Tennessee 37219
615.770.8541 Fax: 615.770.8494
Jack_Weber@gspnet.com

Contract Number: GS-29F-0012P
Duns Number: 059153676

Our contract is a five-year contract from: March 26 2004 through September 25 2009

GS&P provides interior design consulting services through CFMS comprehensive furniture management services schedule

GSA has completed the federally mandated contract requirements review: competition, pricing and other contract evaluations required so you can easily procure needed professional planning and interior design services



To Place an Order Call: 615.770.8100

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G R E S H A M
S M I T H A N D
P A R T N E R S

GSA PRICING

All rates include .75% IFF

<u>Category</u>	<u>GSA</u>
Principal-in-Charge	\$144.21
Project Manager	\$119.70
Senior Interior Designer	\$85.50
Senior Architect	\$85.50
Project Interior Designer	\$69.54
Project Architect	\$69.54
Junior Interior Designer	\$48.18
Architect	\$57.00
CADD Technician	\$45.60
Clerical	\$45.60

ABOUT GS&P

Gresham, Smith and Partners was founded in 1967 and over the past four decades, the firm has earned a reputation as a comprehensive, multi-disciplined firm serving the corporate government, aviation and healthcare services industries.

Today, GS&P has more than 850 employees in 18 offices and it's one of the few design firms in the industry that offers professional services to such a wide range of markets. Staying true to our corporate vision of being the best consultant to the built environment, we employ experts in each market who are uniquely qualified to develop comprehensive design solutions tailored to meet the needs of the market they serve.

When you choose GS&P, you've selected more than a design firm; you've selected a true business partner and advisor who shares your vision and works with you to bring your vision to reality.

Office Locations

Atlanta, GA
Birmingham, AL
Charlotte, NC
Chipley, FL
Cincinnati, OH
Columbus, OH
Dallas, TX
Ft. Lauderdale, FL
Jackson, MS
Jacksonville, FL
Knoxville, TN
Louisville, KY
Memphis, TN
Mobile, AL
Nashville, TN
Richmond, VA
Shanghai, China
Tampa, FL

Recognition

Top 25 A/E firms—
Building Design and Construction

Top 500 Design Firms—
Engineering News-Record (ENR)

The Top 100 Giants—
Interior Design

Ranks as the 25th largest architectural practice in the nation—
Architectural Record



Tomorrow's Workplace Today

Drawing on diverse resources, we glean cutting edge ideas on space use, texture, color and dimension to craft environments that nurture the success of the clients that inhabit them.

Ours is an integrated team—one in which designers and architects work collaboratively with clients. Complementing this approach is our state-of-the-art technology that enables clients to monitor jobs in real time and to draw upon the resources of our offices nationwide. The result? Environments that reflect the innovation of our clients and their businesses, yet are profoundly functional and efficient.

Workplace Strategies

A workplace strategy is about how we implement the program. It's a deep-dive approach that deals with the bigger picture issues of the interior environment and is a guide to aligning the physical environment with the business strategy and culture of the company. A workplace strategy report will act as a roadmap in the development of the final design of the interior environments for our clients.

Workplace Strategy Process

- Understanding the vision
- Discovery
- Analysis
- Concept development and review

Workplace Strategy Goals

- Provide companies and employees with the tools to work better
- Facilitate change - organizational structure, process, business
- Increase flexibility and adaptability
- Reinforce brand and culture
- Contribute to the attraction and retention of staff
- Align the real estate strategy and physical environment with the business strategy

Working Better and Smarter

- Work efficiently
- Work productively
- Synchronization of processes
- Communicate effectively
- Create cohesiveness

Sustainable Design

Sustainable design has been a core belief of GS&P's practice for decades. Providing environmentally responsible solutions that take into consideration the impact today's decisions have on tomorrow's lives is simply the right thing to do. This design principle represents measurable added value to clients in reduced energy and operating costs, enhanced quality of life and improved public image. These are results that count for both our clients and the environment.

Benefits associated with Sustainable/LEED Design include:

- Enhanced durability
- Enhanced occupant comfort
- Energy and water savings
- Reduced maintenance costs
- Revenue from recycling
- Conservation of natural resources
- Elimination of waste and pollution
- Preparation for future regulatory legislation
- Positive public relations

CFMS - SCOPE OF SERVICES

712-4 – Design / Layout

Our Services cover complete interior design services, space planning, interior consultation and product specifications.

Examples of Design / Layout Services include (but are not limited to):

- Evaluation of customers overall office and furniture requirements, existing inventory, space standards, functional office environment, work flow / process, electrical / data / lighting requirements
- Develop design solutions
- Development of detailed space plans based on consultants evaluation and proposed design solutions
- Providing documentation in printed and electronic formats
- Production of drawings and other documentation containing sufficient detail of design intent for use by all parties
- Development of furniture, furnishings and equipment specifications
- Coordination for plan approval by customer agency and its sub-components



RELEVANT EXPERIENCE

The strength of the GS&P team lies in customizing our approach to every project while upholding certain parameters to ensure on-time, on-budget delivery of a functional and attractive environment.

GS&P recognizes that a successful project rests with satisfying all of the client's goals regarding aesthetics, function, cost and schedule. Only then can a project be deemed a success, with a satisfied client as testimony. The following projects have been selected based on:

- Their specific relevance to this project
- To depict various design styles and scopes of work
- To serve as a reference and verification of a "job well done"

U.S. Department of Veterans Affairs Nashville, Tennessee

GS&P provided planning and design services to evaluate and design a multi-phased, restoration of the Veterans Affairs Nashville operations in the Federal Courthouse Building. This project included 75,000 square feet of office operations, records storage and public access space — all the renovations were planned and phased around a full occupied facility.

State of Tennessee Nashville, Tennessee

GS&P provided programming and strategic occupancy planning services to the State of Tennessee in order to evaluate the consolidation and re-stack of the Environmental and Conversation departments within the L&C Tower building in downtown Nashville. The study evaluated over 160,000 square feet of office space functions.

GS&P also provided programming and master planning services to evaluate the current occupancy and possible future location alternatives for the state legislature. The final report includes a full program and master plan report. The report identifies and evaluates location alternatives for the consolidation of the entire state legislature office operations.





Nissan North American Corporate Facility Gresham, Smith and Partners

With a striking glass and metallic exterior that wraps around Nissan's specific workplace needs, GS&P designed and engineered the new headquarters to capture Nissan's culture. Nissan's relocation of its North American headquarters provided a tremendous opportunity for the company to build a great workplace for their employees that would encourage higher levels of cross-functionality, flexibility and communication.

To break down physical barriers between groups and departments and increase informal meeting opportunities, large, alternating atriums with open stairways are incorporated on each floor. The atriums connect at each floor's "town center," a centralized public space that weaves the building – and more importantly, its people – together.

The town centers consist of elevators; core restrooms; mail, print and copy operations; informal meeting spaces; various formal conference rooms; and a break area. Casual furniture is placed throughout the town centers and the walls are covered with white boards – everything needed for a meeting, planned or unplanned.

This 450,000-square-foot structure, which opened in July 2008, is also a leader in green design. GS&P implemented environmentally friendly design features throughout including energy-saving daylighting and sunshading, enhanced green spaces and sustainable materials.



Johnston, Allison and Hord Charlotte, North Carolina

In order to develop a more efficient floor plan and allow for future growth, Johnston, Allison and Hord (JAH) decided to relocate their offices. For their move, GS&P assisted them in evaluating the possibilities of relocating their new offices to the new Lamplighter Building in downtown Charlotte, which is a four-story, 35,000-square-foot, Class A office building.

GS&P started by completing a programming and building evaluation phase to understand JAH's current and future needs and how they will fit into the proposed building.

In order to develop a more efficient floor plan and allow for future growth, this long-established, highly-respected law firm's new space needed to meet the needs of the older partner's conservative request, while also meeting the younger one's need for a more contemporary image. The GS&P team reached back to the 1940s and borrowed art deco influences, the perfect compromise for the partners. This style speaks of elegance, tradition and modernism in the same breath.

GS&P provided complete interior design services from programming through construction administration, as well as developing a strategy for existing and new furniture.