

# FEDERAL SUPPLY SCHEDULE PRICELIST

## Becton, Dickinson and Company ("BD")

### Contract No. V797P-7130A

Contract Period: 11/01/2007 to 10/31/2012

**Supplement #2** - effective August 8, 2008

**Laboratory Instruments and Equipment**

**FSC Group 66, Part III Cost-Per-Test**

**FSC Class 6630**

On-line access to contract ordering information, terms, and conditions, up-to-date pricing, and the option to create an electronic delivery order, are available through GSA Advantage! A menu-drive database system. The INTERNET address for GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov)

For more information on ordering from Federal Supply Service Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov)

### BD Business Segments Covered by this Contract

#### **BD Diagnostics, GeneOhm**

6146 Nancy Ridge Drive  
San Diego, CA 92121  
Phone: 888-436-3646 and press "1"  
Fax: 858-334-6387

Information for Ordering Activities see Page 2

**BD GeneOhm Contract Products see  
Pages 2 and 3**

#### **BD Diagnostic Systems**

7 Loveton Circle  
Sparks, Maryland 21152  
Phone: 410-316-4419  
Fax: 410-316-4875

Information for Ordering Activities see Page 4

**BD Dignostics Systems Contract  
Products see Pages 4 to 10**



Helping all people  
live healthy lives

# Becton, Dickinson and Company

## BD Diagnostics, GeneOhm

The information on this page applies to those items on Page 3 of the **Becton, Dickinson and Company Federal Supply Schedule Pricelist V797P-7130A**

### Information for Ordering Activities

1 Awarded Special Item Number: **605-1b**

Models and Catalog Number

SC2500N1-2	Smart Cyclor II Starter System w/Desktop Computer
SC2500N3-2	Smart Cyclor II add-on Block
441242	BD GeneOhm™ MRSA 200
20-00994	Premium Equipment Service (6AM - 6PM)
20-01173	Extended Service (24/7)

2 Maximum order: **None**

3 Minimum Order: **\$1,200/month**

4 Geographic coverage (delivery area) **50 States, D.C. and Puerto Rico**

5 Point(s) of production: **Quebec, Canada, And Sunnyvale, California**

6 **Prices shown herein are net, discount deducted**

7 Quantity discounts: **None**

8 Prompt payment terms **Net 30 Days**

9 Government commercial credit card: **accepted above the micro-purchase threshold. No additional discount**

10 Foreign items (list items by country of origin): **Canada: Item 441242**

11 Time of delivery: **30-45 days ARO**

12 F.O.B.point(s): **Destination Continental US and DC, Point-of-Embarkation Alaska, Hawaii, and Puerto Rico**

13 Ordering Address: **Ph: 888-GeneOhm (888-436-3646), Option "1"**

**Fax: 858-334-6387**

**Email: BDGContracts@bd.com**

**BD GeneOhm**

**6146 Nancy Ridge Drive**

**San Diego, CA 92121**

14 Payment address: Effective Oct 1, 2008

Thru Sept 30, 2008

States	Remittance Address
AK, AZ, CA, HI, NV, OR, WA	Dept LA 21445, Pasadena, CA 91185
AL, AR, CO, DC, FL, GA, IA, ID, IL, IN, KS, LA, MI, MN, MO, MS, MT, ND, NE, NM, OH, OK, SD, TN, TX, UT, WI, WY	PO Box 70942, Chicago, IL 60673
CT, DE, KY, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV	PO Box 371137, Pittsburgh, PA 15251

**BD Diagnostics, GeneOhm  
23590 Network Place  
Chicago, IL 60673-1235**

A list of remittance addresses by State are also available at: <http://www.balt.bdx.com/collections/Search/remitaddress.htm>

15 Warranty provision: **Service is included for the life of the CPT contract**

16 Export packing charges: **No additional charges**

17 Terms and conditions of rental, maintenance and repair: **(1-888-GeneOhm or 1-888 436-3646)**

**Emergency repair service within 24 hours of time of notification, seven (7) days per week. Initial contact is telephone diagnosis and repair. Reduced Service Option (42% reduction in the monthly service component pricing) allows for field service during normal non-holiday weekdays between the hours of 6:00 A.M. to 6:00 P.M. Pacific Time**

18 Installation: **Installation and on-site operator training included**

19 Terms and conditions of repair parts: **Included**

20 Service Points: **1-888-GeneOhm (or 1-888 436-3646) for BD GeneOhm Technical Service**

21 List of service and distribution points (if applicable): **N/A**

22 List of participating dealers (if applicable): **None**

23 Preventative Maintenance (if applicable): **N/A**

24 Tax ID: **220760120**

25 Data Universal Number System (DUNS) number: **00-129-2192**

26 Central Contractor Registration (CCR): **Yes**

## BD GeneOhm SmartCycler® MRSA - Cost-per-Test FSS Pricing Grid--FSS V797P-7130A

**Supplement 2: Effective August 8, 2008 thru Oct 31, 2012**

### Reagents:

	VA Price	Sept 1, 2007 List	VA Price as % Disc Off List
VA Discount Price per Test (includes shipping costs)	\$22.75	\$29.50	22.88%
Price per 200 Test Kit	\$4,550	\$5,900	22.88%

### Equipment and Service:

	VA Discount Price	List Price	VA Price as % Disc Off List
SmartCycler II Real Time PCR Instrument	\$ 28,642.50	\$34,900.00	17.93%
Add'l SmartCycler Block (w/o computer)	\$ 19,095.00	\$31,900.00	40.14%
Service Contract (per year; per block) M-F; 6-6 PST 24/7 Coverage	\$ 3,111.48 \$ 5,372.73	\$3,096.00 \$5,475.00	

### Cost-Per-Test:

Pricing is based upon 5 year agreement.

Individual VA Facility Volume:	0 - 5,000	5,000 - 10,000	10,001 - 15,000	15,001 - 20,000	20,001 - 25,000	25,001 - >30,000
Base Reagent Test Charge:	\$ 22.75	\$ 22.75	\$ 22.75	\$ 22.75	\$ 22.75	\$ 22.75
Per Test Cost of SmartCycler	\$ 2.29	\$ 0.76	\$ 0.46	\$ 0.32	\$ 0.25	\$ 0.21
Per Test Cost of SmartCycler Block (Optional)	\$ 0.80	\$ 0.40	\$ 0.30	\$ 0.21	\$ 0.17	\$ 0.14
Per Test Cost for SmartCycler Service (4 years)						
M-F; 6-6 PST	\$ 0.99	\$ 0.33	\$ 0.20	\$ 0.14	\$ 0.11	\$ 0.09
24/7 Coverage	\$ 1.38	\$ 0.57	\$ 0.34	\$ 0.24	\$ 0.19	\$ 0.16
Pet Test Cost for Block Service (4 years)						
M-F; 6-6 PST	\$ 0.99	\$ 0.33	\$ 0.20	\$ 0.14	\$ 0.11	\$ 0.09
24/7 Coverage	\$ 1.38	\$ 0.57	\$ 0.34	\$ 0.24	\$ 0.19	\$ 0.16

### Examples:

1. VA hospital performs 7,000 tests/year, has 1 SmartCycler (SC) and selects 1 service commitment (6-6). Customer pays \$22.75 (assay) + \$.76 (equipment) + .33 (6-6 service)= **\$23.84/test - \$4,768/200 test kit**
2. VA hospital performs 23,000 tests/year, has 1 Smart Cycler (SC), 1 block and 2 service commitments (24/7). Customer pays \$22.75 (assay) + \$.25 (equip) + \$.17 (equip) + 2 x .19 (24/7 service)= **\$23.55/test - \$4,710/200 test kit**
3. VA hospital owns their SmartCycler unit and performs 4,500 tests/year, has 1 service commitment (24/7). Customer pays \$22.75 (assay) + \$1.38 (24/7 service)= **\$24.13/test - \$4,826/200 test kit**

Note: Minimum monthly charge of \$1,200

## BD DIAGNOSTICS, GENE OHM MRSA - Ancillary Equipment

Equipment Listed Below is Necessary to Run the BD GeneOhm MRSA Assays. These items are available from various laboratory suppliers or from BD at the prices listed below. These items are not covered under the Federal Supply Scheduled at this time.

Product:	Quantity	Price
Heat Block & Adapter (ea)	1 ea	\$406.52
Enviro-Safe Thermometer (ea)	1 ea	\$9.21
Vortex Mixer (ea)	1 ea	\$291.50
Vortex Retainer (ea)	1 ea	\$104.04
Vortex Foam Rack (ea)	1 ea	\$22.85
High-Speed Centrifuge (ea)	1 ea	\$2,718.06

Product:	Quantity	Price
Pipettor - 10uL	1 ea	\$386.21
Pipettor - 200uL	1 ea	\$386.21
Pipettor - 1,000uL	1 ea	\$386.21
Tube Rack	1 ea	\$15.74
Timer	1 ea	\$28.05
Cooling Block	1 ea	\$206.92

# Becton, Dickinson and Company

## BD Diagnostic Systems

The information on this page applies to those items on Pages 5 to 10 of the **Becton, Dickinson and Company Federal Supply Schedule Pricelist V797P-7130A**

### Information for Ordering Activities

1 Awarded Special Item Number: **605-1b**

Models and Catalog Number

445800	Bactec™ 9050 Blood Culture System
445570	Bactec™ 9120 Blood Culture System
445475	Bactec™ 9240 Blood Culture System
441385	Bactec™ FX™ (1st instrument)
441002	EpiCenter™ Computer System for Bactec™ FX™
441386	Bactec™ FX™ (additional instrument(s))
448100	Phoenix™ with EpiCenter™ Automated Microbiology System

2 Maximum order: **None**

3 Minimum Order: **\$110.50**

4 Geographic coverage (delivery area) **50 States, D.C. and Puerto Rico**

5 Point(s) of production: **Baltimore, Maryland**

6 **Prices shown herein are net, discount deducted**

7 Quantity discounts: **None**

8 Prompt payment terms **Net 30 Days**

9 Government commercial credit card: **accepted above the micro-purchase threshold. No additional discount**

10 Foreign items (list items by country of origin): **None**

11 Time of delivery: **30-45 days ARO**

12 F.O.B.point(s): **Destination Continental US and DC, Point-of-Embarkation Alaska, Hawaii, and Puerto Rico**

13 Ordering Address: **BD Diagnostics  
7 Loveton Circle  
Sparks, Maryland 21152**

14 Payment address: **BD Diagnostics  
P.O. Box 70942  
Chicago, IL 60673-0001**

15 Warranty provision: **Service and warranty is included for the life of the contract**

16 Export packing charges: **N/A**

17 Terms and conditions of rental, maintenance and repair: **(800) 675-0908**

**Unlimited, toll-free assistance - 24 hours per day, 7 days per week. Service varies based on instrument(s) Please refer to Pages 5 to 10 for specific instrument service details.**

18 Installation: **Installation, where applicable, included.**

19 Terms and conditions of repair parts: **Included**

20 Service Points: **(800) 675-0908 for BD Diagnostics Technical Services**

21 List of service and distribution points (if applicable): **N/A**

22 List of participating dealers (if applicable): **None**

23 Preventative Maintenance (if applicable): **N/A**

24 Tax ID: **220760120**

25 Data Universal Number System (DUNS) number: **12-256-1087**

26 Central Contractor Registration (CCR): **Yes**

**Becton, Dickinson and Company - BD Diagnostic Systems**  
**Phoenix™ with EpiCenter™ Automated Microbiology System**  
**Cost Per Test Pricing Grid - FSS V797P-7130A**

**Included in Panel Price:**

**Equipment:**

Phoenix™ Instrument                      Laser Printer  
 Starter Group Phoenix US              Color Printer  
 Starter Group EpiCenter                Phoenix 100 Table  
 Instrument Phoenix Spec  
 UPS 120V 15A 1.2KW na  
 Computer System EpiCenter F/G  
 Kit Phoenixspec Calibrator  
 Software EpiCenter Plus

**Service:**

24/7 unlimited toll free assistance (800) 675-0905  
 Unlimited on-site service and repair  
 Replacement Parts  
 Software Updates  
 LIS Communications - One-time on site connection of the Phoenix system to the institution's LIS System  
 Preventative Maintenance Inspection - 2 per year  
 (5th & 11th month of contract)

**Training:**

**Phase 1** - performed on site by a BDDS Certified Customer Education Specialist - 3 days - 4 trainees

**Phase 2** - BDDS Training in Sparks, Maryland -Four (4) day training for two (2) technologists at BDDS in Sparks, MD includes round-trip coach air to/from BWI or trainees living >200 miles from Sparks, MD. Transportation to/from BWI airport. Transportation to/from hotel and BDDS. Depending on flight times, either 4 or 5 nights hotel accommodations at a hotel of BD's choosing. Up to three (3) meals per day reimbursed at a rate of up to \$25.00 per meal with a valid receipt. Group meals provided by BD are not reimbursable. Trainees residing within 200 miles from Sparks, MD will be paid the standard mileage rate to drive to and from Sparks, MD in lieu of flying.

**Consumables**

Catalog #	Description	Invoice Price Per Shelf Pack	Catalog #	Description	Invoice Price Per Shelf Pack
246001	ID Broth	\$ 40.00	246004	AST Indicator	\$ 100.00
246003	AST Broth	\$ 40.00	246009	AST-S Indicator	\$ 100.00
246007	AST-S Broth	\$ 40.00			

**Phoenix™ Panels**

Pricing is based on a 5 year agreement

Tier placement will be reviewed annually for potential re-tiering, based on volume

Tier 1 - 5,000 to 9,999 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
AST	\$ 210.75	\$ 8.43	2	\$ 0.80	1	\$ 0.10	\$ 9.33
Combo	\$ 264.75	\$ 10.59	2	\$ 0.80	1	\$ 0.10	\$ 11.49
ID	\$ 206.75	\$ 8.27	1	\$ 0.40	1	\$ 0.10	\$ 8.77
Strep Combo	\$ 316.75	\$ 12.67	2	\$ 0.80	1	\$ 0.10	\$ 13.57
Strep MIC Only	\$ 262.25	\$ 10.49	2	\$ 0.80	1	\$ 0.10	\$ 11.39

Tier 2 - 10,000 to 19,999 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
AST	\$ 137.50	\$ 5.50	2	\$ 0.80	1	\$ 0.10	\$ 6.40
Combo	\$ 218.75	\$ 8.75	2	\$ 0.80	1	\$ 0.10	\$ 9.65
ID	\$ 136.25	\$ 5.45	1	\$ 0.40	1	\$ 0.10	\$ 5.95
Strep Combo	\$ 268.75	\$ 10.75	2	\$ 0.80	1	\$ 0.10	\$ 11.65
Strep MIC Only	\$ 187.50	\$ 7.50	2	\$ 0.80	1	\$ 0.10	\$ 8.40

Tier 3 - Greater than 20,000 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
AST	\$ 108.25	\$ 4.33	2	\$ 0.80	1	\$ 0.10	\$ 5.23
Combo	\$ 173.25	\$ 6.93	2	\$ 0.80	1	\$ 0.10	\$ 7.83
ID	\$ 110.50	\$ 4.42	1	\$ 0.40	1	\$ 0.10	\$ 4.92
Strep Combo	\$ 235.75	\$ 9.43	2	\$ 0.80	1	\$ 0.10	\$ 10.33
Strep MIC Only	\$ 160.75	\$ 6.43	2	\$ 0.80	1	\$ 0.10	\$ 7.33

**Becton, Dickinson and Company - BD Diagnostic Systems  
Phoenix™ with EpiCenter™ Automated Microbiology System  
Cost Per Reportable Result Pricing Grid - FSS V797P-7130A**

**Included in Panel Price:**

<b>Equipment:</b>	
Phoenix™ Instrument	Laser Printer
Starter Group Phoenix US	Color Printer
Starter Group EpiCenter	Phoenix 100 Table
Instrument Phoenix Spec	
UPS 120V 15A 1.2KW na	
Computer System EpiCenter F/G	
Kit Phoenixspec Calibrator	
Software EpiCenter Plus	

<b>Service:</b>
24/7 unlimited toll free assistance (800) 675-0905
Unlimited on-site service and repair
Replacement Parts
Software Updates
LIS Communications - One-time on site connection of the Phoenix system to the institution's LIS System
Preventative Maintenance Inspection - 2 per year (5th & 11th month of contract)

**Training:**

**Phase 1** - performed on site by a BDDS Certified Customer Education Specialist - 3 days - 4 trainees

**Phase 2** - BDDS Training in Sparks, Maryland -Four (4) day training for two (2) technologists at BDDS in Sparks, MD includes round-trip coach air to/from BWI or trainees living >200 miles from Sparks, MD. Transportation to/from BWI airport. Transportation to/from hotel and BDDS. Depending on flight times, either 4 or 5 nights hotel accommodations at a hotel of BD's choosing. Up to three (3) meals per day reimbursed at a rate of up to \$25.00 per meal with a valid receipt. Group meals provided by BD are not reimbursable. Trainees residing within 200 miles from Sparks, MD will be paid the standard mileage rate to drive to and from Sparks, MD in lieu of flying.

**Consumables**

Catalog #	Description	Invoice Price Per Shelf Pack	Catalog #	Description	Invoice Price Per Shelf Pack
246001	ID Broth	\$ 40.00	246004	AST Indicator	\$ 100.00
246003	AST Broth	\$ 40.00	246009	AST-S Indicator	\$ 100.00
246007	AST-S Broth	\$ 40.00			

**Phoenix™ Panels**

Pricing is based on a 5 year agreement

Tier placement will be reviewed annually for potential re-tiering, based on volume

<b>Tier 1 - 5,000 to 9,999 Tests Annually</b>			<b>Broth</b>		<b>Indicator</b>		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
Combo	\$ 293.50	\$ 11.74	2	\$ 0.80	1	\$ 0.10	\$ 12.64
Strep Combo	\$ 345.25	\$ 13.81	2	\$ 0.80	1	\$ 0.10	\$ 14.71
<b>Tier 2 - 10,000 to 19,999 Tests Annually</b>			<b>Broth</b>		<b>Indicator</b>		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
Combo	\$ 231.00	\$ 9.24	2	\$ 0.80	1	\$ 0.10	\$ 10.14
Strep Combo	\$ 281.00	\$ 11.24	2	\$ 0.80	1	\$ 0.10	\$ 12.14
<b>Tier 3 - Greater than 20,000 Tests Annually</b>			<b>Broth</b>		<b>Indicator</b>		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
Combo	\$ 180.50	\$ 7.22	2	\$ 0.80	1	\$ 0.10	\$ 8.12
Strep Combo	\$ 252.75	\$ 9.71	2	\$ 0.80	1	\$ 0.10	\$ 10.61

**Phoenix™ with EpiCenter™ Automated Microbiology System  
Available Accessories**

**Available Accessories for use with the Phoenix™ with EpiCenter™  
These items are not covered under the Federal Supply Schedule at this time.**

<b>BD Catalog #</b>	<b>Product Description</b>
448020	Phoenix™ Panel Caddy (2 ea)
448025	Phoenix™ 25ul Pipette (1 ea)
448037	Phoenix™ Pipette Tips (1,632 ea)
448027	Phoenix™ 100 Bench Mounting Kit (1 ea)
448028	Phoenix™ Pipette Stand (1 ea)
448029	Phoenix™ 100 Table Floor Anchor Kit (1 ea)
448030	Phoenix™ Inoculation Station (5 ea)
441132	Phoenix™ 50 ul Pipette (1 ea)
448045	Phoenix™ Panel Closure (100 ea)
448099	Phoenix™ 100 Table (includes 448029) (1 ea)
448984	Phoenix™ Temperature Panel (1 ea)
445882	Phoenix™ Laser Printer (1 ea)
440910	PhoenixSpec™ Nephelometer (1 ea)
440911	PhoenixSpec™ Calibrators (1 set)

**Please contact BD Diagnostic Systems Customer Service at (800) 675-0908 for  
current Open Market prices for these items.**

**Becton, Dickinson and Company - BD Diagnostic Systems  
Blood Culture Systems - BACTEC™ 9000 and FX™  
Cost Per Test Pricing Grid - FSS V797P-7130A**

**All pricing based on 5-year commitment**

<b>Included in Reagent Price:</b>	Reagents, Service, and a combination of the instruments listed below (based on annual volume) Equipment One or a combination of instruments(based on volume)
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**BACTEC™ 9050 (BD Material # 445800)**

**Installation:** Included

**Training:** A BD Certified Customer education Specialist will perform training on-site

**Service:**

Unlimited, Toll-Free Telephone Assistance 24 hours a day, 7 days a week at 1-800-544-7434

Technical Service: Technical assistance for your application and operation questions.

Instrument Service Hotline: Repair and troubleshooting assistance. Both provided at *no additional charge*.

Service Hotline: Repair and Troubleshooting assistance.

User Serviceable – The customer will call in to phone support for unit troubleshooting. Based on their findings the proper parts are sent to the customer to be installed by the customer. If the phone support engineer determines that the repair is not serviceable, BD will send a replacement unit. The defective unit will be returned to BD Diagnostic Systems.

**Software and Hardware Updates:**

Software and hardware maintenance updates are provided at *no additional charge*. (No charge maintenance updates are performed at BD Diagnostic Systems discretion. These normally include software enhancements and features that do not require additional computer hardware and instrument hardware updates that are needed to maintain functionality according to BD Diagnostic Systems specifications.)

**BACTEC™ 9120 (BD Material # 445570)**

**Installation:** Included

**Training:** A BD Certified Customer education Specialist will perform training on-site

**Service:**

Unlimited, Toll-Free Telephone Assistance 24 hours a day, 7 days a week at 1-800-544-7434

Technical and Informatics Services: Technical assistance for application and operation questions.

Service Hotline: Repair and Troubleshooting assistance.

Unlimited, on-site service and repair - A BD Diagnostic Systems Field Service Engineer is dispatched to complete on-site troubleshooting and repair. Service is provided Monday through Friday.

Replacement parts - All repair parts are included.

Software and Updates - Software updates to provide system enhancements at no charge.

LIS Communications – One time on-site connection of the BACTEC™ System to the institution's LIS system.

**BACTEC™ 9240 (BD Material # 445475)**

**Installation:** Included

**Training:** A BD Certified Customer education Specialist will perform training on-site

**Service:**

Unlimited, Toll-Free Telephone Assistance 24 hours a day, 7 days a week at 1-800-544-7434

Technical and Informatics Services: Technical assistance for application and operation questions.

Service Hotline: Repair and Troubleshooting assistance.

Unlimited, on-site service and repair - A BD Diagnostic Systems Field Service Engineer is dispatched to complete on-site

Replacement parts - All repair parts are included.

Software and Updates - Software updates to provide system enhancements at no charge.

LIS Communications – One time on-site connection of the BACTEC™ System to the institution's LIS system.

**BACTEC™ FX (BD Material # 441385)**

**Installation:** Included

**Training:** A BD Certified Customer education Specialist will perform training on-site

**Service:**

Unlimited, Toll-Free Telephone Assistance 24 hours a day, 7 days a week at 1-800-544-7434

Technical and Informatics Services: Technical assistance for application and operation questions.

Service Hotline: Repair and Troubleshooting assistance.

Unlimited, on-site service and repair - A BD Diagnostic Systems Field Service Engineer is dispatched to complete on-site

Replacement parts - All repair parts are included.

Software and Updates - Software updates to provide system enhancements at no charge.

LIS Communications – One time on-site connection of the BACTEC™ System to the institution's LIS system.

**Becton, Dickinson and Company - BD Diagnostic Systems**  
**Blood Culture Systems - BACTEC™ 9000 and FX™**  
**Cost Per Test Pricing Grid - FSS V797P-7130A**

**Tier 1 Bactec 9000 Series - 9050 or 9120 only - 1,500 to 3,599 tests annually**

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$ 2.29	\$ 2.29	\$ 2.62	\$ 3.33	\$ 3.33	\$ 3.33
Instrument Allocation	\$ 1.67	\$ 1.67	\$ 1.67	\$ 1.67	\$ 1.67	\$ 1.67
Service Allocation	\$ 1.25	\$ 1.25	\$ 1.25	\$ 1.25	\$ 1.25	\$ 1.25
Total Bottle Price	\$ 5.21	\$ 5.21	\$ 5.54	\$ 6.25	\$ 6.25	\$ 6.25
Invoice Price Per Package	\$ 260.50	\$ 260.50	\$ 277.00	\$ 312.50	\$ 312.50	\$ 312.50

**Bactec FX is not available on Tier 1 Pricing/Volume**

**Tier 2 Bactec 9000 Series - 9120 (alone) or 9120 & 9050 - 3,600 to 7,999 tests annually**

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$ 2.24	\$ 2.24	\$ 2.67	\$ 3.24	\$ 3.24	\$ 3.24
Instrument Allocation	\$ 0.69	\$ 0.69	\$ 0.69	\$ 0.69	\$ 0.69	\$ 0.69
Service Allocation	\$ 0.52	\$ 0.52	\$ 0.52	\$ 0.52	\$ 0.52	\$ 0.52
Total Bottle Price	\$ 3.46	\$ 3.46	\$ 3.89	\$ 4.46	\$ 4.46	\$ 4.46
Invoice Price Per Package	\$ 173.00	\$ 172.78	\$ 194.28	\$ 222.78	\$ 222.78	\$ 222.78

**Tier 2 Bactec FX (1 or 2 instruments based on volume) 3,600 to 7,999 tests annually**

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$ 2.24	\$ 2.24	\$ 2.67	\$ 3.24	\$ 3.24	\$ 3.24
Instrument Allocation	\$ 0.91	\$ 0.91	\$ 0.91	\$ 0.91	\$ 0.91	\$ 0.91
FX Service Allocation	\$ 0.52	\$ 0.52	\$ 0.52	\$ 0.52	\$ 0.52	\$ 0.52
FX EpiCenter Instrument & Service Allocation	\$ 1.33	\$ 1.33	\$ 1.33	\$ 1.33	\$ 1.33	\$ 1.33
Total Bottle Price	\$ 5.00	\$ 5.00	\$ 5.43	\$ 6.00	\$ 6.00	\$ 6.00
Invoice Price Per Package	\$ 250.24	\$ 250.24	\$ 271.74	\$ 300.24	\$ 300.24	\$ 300.24

**Becton, Dickinson and Company - BD Diagnostic Systems  
Blood Culture Systems - BACTEC™ 9000 and FX™  
Cost Per Test Pricing Grid - FSS V797P-7130A**

**Tier 3 Bactec 9000 Price - (9120,9240,or combinations of both) 8,000-33,299 tests annually**

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$ 1.57	\$ 1.57	\$ 1.83	\$ 2.50	\$ 2.50	\$ 2.50
Instrument Allocation	\$ 1.51	\$ 1.51	\$ 1.51	\$ 1.51	\$ 1.51	\$ 1.51
Service Allocation	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23
Total Bottle Price	\$ 3.31	\$ 3.31	\$ 3.57	\$ 4.24	\$ 4.24	\$ 4.24
<b>Invoice Price Per Package</b>	<b>\$ 165.50</b>	<b>\$ 165.50</b>	<b>\$ 178.50</b>	<b>\$ 212.00</b>	<b>\$ 212.00</b>	<b>\$ 212.00</b>

**Tier 3 Bactec FX (2 or more instruments based on volume) 8,000-33,299 tests annually**

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$ 1.57	\$ 1.57	\$ 1.83	\$ 2.50	\$ 2.50	\$ 2.50
Instrument Allocation	\$ 1.73	\$ 1.73	\$ 1.73	\$ 1.73	\$ 1.73	\$ 1.73
FX Service Allocation	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23
FX EpiCenter Instrument & Service Allocation	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60	\$ 0.60
Total Bottle Price	\$ 4.13	\$ 4.13	\$ 4.39	\$ 5.06	\$ 5.06	\$ 5.06
Invoice Price Per Package	\$ 206.50	\$ 206.50	\$ 219.50	\$ 253.00	\$ 253.00	\$ 253.00

**Tier 4 Bactec 9000 Price - (9120,9240,or combinations of both) >34,300 tests annually**

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$ 1.31	\$ 1.31	\$ 1.50	\$ 2.15	\$ 2.15	\$ 2.15
Instrument Allocation	\$ 1.44	\$ 1.44	\$ 1.44	\$ 1.44	\$ 1.44	\$ 1.44
Service Allocation	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53
Total Bottle Price	\$ 3.28	\$ 3.28	\$ 3.47	\$ 4.12	\$ 4.12	\$ 4.12
Invoice Price Per Package	\$ 164.00	\$ 164.00	\$ 173.50	\$ 206.00	\$ 206.00	\$ 206.00

**Tier 4 Bactec FX (2 or more instruments based on volume) >34,300 tests annually**

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$ 1.31	\$ 1.31	\$ 1.50	\$ 2.15	\$ 2.15	\$ 2.15
Instrument Allocation	\$ 1.66	\$ 1.66	\$ 1.66	\$ 1.66	\$ 1.66	\$ 1.66
FX Service Allocation	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53
FX EpiCenter Instrument & Service Allocation	\$ 0.14	\$ 0.14	\$ 0.14	\$ 0.14	\$ 0.14	\$ 0.14
Total Bottle Price	\$ 3.64	\$ 3.64	\$ 3.83	\$ 4.48	\$ 4.48	\$ 4.48
Invoice Price Per Package	\$ 182.00	\$ 182.00	\$ 191.50	\$ 224.00	\$ 224.00	\$ 224.00